

**University of Massachusetts Dartmouth**  
**Charlton College of Business**  
**Course Syllabus**

**MGT 312 - 1701 Legal Framework of Business**  
**Fall 2017 – CRN 8143 – ONLINE**

**Instructor Name: Dr. Frederick M. Kalisz, Jr.**

E-mail: [Fkalisz@umassd.edu](mailto:Fkalisz@umassd.edu)

Phone Number: 508-726-4200 (9 am to 7 pm daily)

**Required Text(s)/Software/Tools:**

**Anderson's Business Law and the Legal Environment, Standard Volume, 23rd Edition**

*David P. Twomey | Marianne M. Jennings | Stephanie M. Greene*

ISBN-13: 9781305575110

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**Course Prerequisites:** Sophomore standing; Business Majors, Business Administration Minor, Sustainability Studies on Materials and Textiles Majors.

**Requirement Designation:** Ethics

**Course Description: 3 credits.** The highlights of law school in one semester, plus highlights of sustainable business. Topics related to sustainability include: corporations, law-making, how agencies regulate, and how liability is established when people are hurt.

**Course Outcomes:** Students develop the ability to think, read, and write critically and analytically and to understand the various aspect of law in the business environment. There are 2 basic goals for this course: 1) to master the basics of the legal framework in which business operates; 2) to discuss the greater context in which laws and businesses operate. Students also should develop an understanding of differing points of view on the same issue and the importance of considering the ramifications of decisions through the online format.

**Course Planning and Scheduling:** For the purposes of planning **for this course** the week begins on a Monday and concludes on Sunday evening at 11:59 pm

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## Course Methodology

*Each week, you will be expected to:*

1. Review the week's learning objectives.
2. Complete all assigned readings.
3. Review all lecture materials for the week.
4. Actively participate in discussion board responses
5. Complete and submit all assignments and tests by the due dates.

Readings for the course will be from **Anderson's Business Law and the Legal Environment, Standard Volume, 23rd Edition**. The class week will be considered be from Monday to the following Sunday evening for the purpose of structuring readings, class lectures, and assignments. Students will be expected to be prepared for class with an understanding of the reading materials. Once class is completed there will be lecture notes made available. Each week there will be a short quiz; no fewer than 10 questions and no greater than 25 depending upon the material being covered from the previous week. In addition, there will be a **midterm** and **final exam** as well as a **paper** due at the conclusion of the course.

## Participation

Students are expected to **actively participate** discussion board responses, assignments, and exams which are essential to success. If a student will be unable to participate, it is her/his responsibility to inform the instructor and to abide by the terms about participation as explained in the course syllabus and University policies and procedures. Unexplained lack of participation from classes or failure to meet an assignment deadline may seriously affect the student's academic progress and may result in a final grade of F. **Students are also reminded that for every credit hour of in class time at least 2 hours of out of class study** and preparation is expected.

## Communication/Submission of Work – **NOTE: This course will utilize Blackboard**

Writing assignments are to be submitted on Blackboard to the instructor or as otherwise directed.

Students needing to communicate with the instructor should follow these guidelines:

- Email:** [Fkalisz@umassd.edu](mailto:Fkalisz@umassd.edu)
- Work Phone (508) 726-4200 cell/nights and weekends
- Office Hours: Appointments are necessary and can be made by calling work phone number or by email. Calls for questions or assistance will be returned within 36 hours of receipt.
- Other than requests for appointments, calls will be accepted weekdays between 9 am and 7pm - if available.

**Grading/Evaluation Standards** (\*Late submittals will be evaluated and then downgraded one full letter grade)

Course evaluation will be made in this fashion:

- 20% Discussion Board Responses (10 primary; min. 2 secondary each)
- 15% Cumulative grade of 10 quizzes (11 posted, lowest score to be dropped)
- 20% Midterm Exam - multiple choice, T & F
- 25% Term Paper\*
- 20% Final Exam: multiple choice, T & F
- Extra Credit Opportunity – Current Events Question of the Week (max of 10)

**GUIDELINES FOR TERM PAPER (Due near end of course (uploaded as an assignment)):**

There will be a term paper that will be due at the end of the term. This paper should not be longer than 10 pages, double spaced and in 12-point font, reflecting an understanding of the course materials. The topic of the term paper should be focused on product liability taking up the ethical and legal issues of producing a product for consumer distribution. The topic should cover a component from the course study. Use of examples of cases and event (past and present) are encouraged in demonstrating an appreciation of the subject matter. Appropriate **citations must be used** for work quoted maintaining the academic integrity of the project. Students should use a referencing format they are most comfortable with.

**Class Schedule / Topical Outline (SYLLABUS SUBJECT TO ADJUSTMENT)**

Week 1 – Sept. 6	Introduction & Part I The Nature & Source of Law The Court System and Dispute Resolution Discussion Board 1	Read Chapters 1-2 Quiz #1 (1-2)
Week 2 – Sept. 11	Part I Business Ethics, Social Forces & the Law The Constitution...The Legal Environment Discussion Board 2	Read Chapters 3-4 Quiz #2 (3-4)
Week 3 – Sept. 18	Part I Government Regulation, Administrative Agencies, Crimes, Torts Internet, International Trade Discussion Board 3	Read Chapter 5-10 Quiz #3 (5-10)
Week 4 – Sept. 25	Part II Contracts, Consideration, Public Policy Discussion Board 4	Read Chapters 11-15 Quiz #4 (11-15)
Week 5 – Oct. 2	Part II Contracts, Contracts, and Contracts Discussion Board 5	Read Chapters 16-19 Quiz #4 (16-19)
Week 6 – Oct. 9	Part III	Read Chapters 20-23

(Week 6 – Oct. 9 – cont.)

Personal Property, Bailments, Form of Sales/Title/Risk  
Discussion Board 6      Quiz # 5 (20-23)

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Week 7 – Oct. 16	Part III Product Liability, Obligation & Performance, Sales Contracts Discussion Board 7	Read Chapters 24-26 Quiz # 6 (24-26)
Week 8 – Oct. 23	Part IV Negotiable Instruments Discussion Board 8	Read Chapters 27-28 Quiz # 7 (27-28)
Week 9 – Oct. 30	Part IV Negotiable Instruments Discussion Board 9	Read Chapters 29-30 Quiz #8 (29-30)
Week 10 – Nov. 6	Part V Debtor – Creditor Relationships Discussion Board 10	Read Chapters 31-33 Quiz #9 (31-33)
Week 11 – Nov. 13	Part V Bankruptcy & Insurance	Read Chapters 34-35 Quiz #10 (34-35)
Week 12 – Nov. 20	Part VI Agency & Employment	Read Chapters 36-37 Quiz #11(36-37)
Week 13 – Nov. 27	Part VI Employment and Business Organizations	Read Chapters 38-40 NO Quiz
Week 14 – Dec 4	Final Class Week	Review for Final/ Term Paper Due

**Exam Period** – Dec 11 – 16      (Details TBA)

### Academic Integrity Policy

The University views academic dishonesty as one of the most serious offenses that a student can commit while in college and imposes appropriate punitive sanctions on violators. Here are some examples of academic dishonesty. While this is not an all-inclusive list, we hope this will help you to understand some of the things instructors look for. The following is excerpted from the University's policy on academic integrity; the complete policy is available in the Student Handbook.

*Cheating* – intentionally using or attempting to use unauthorized materials, information or study aids in an academic exercise

*Fabrication* – intentional and unauthorized falsification, misrepresentation, or invention of any data, or citation in an academic exercise

*Plagiarism* – intentionally representing the words, ideas, or data of another as one's own in any academic exercise without providing proper citation

*Unauthorized collaboration* – instances when students submit individual academic works that are substantially similar to one another; while several students may have the same source material, the analysis, interpretation, and reporting of the data must be each individual's independent work.

*Participation in academically dishonest activities* – any action taken by a student with the intent of gaining an unfair advantage

*Facilitating academic dishonesty* – intentionally or knowingly helping or attempting to violate any provision of this policy

## **University of Massachusetts Dartmouth Policies and Procedures – please refer to Student Handbook**

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